

TERRY MCGILL

❧ *A Beautiful Career* ❧

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"The secret to my success is surrounding myself with the most talented people I could find. I'm not an accountant, I'm not an architect... I know what I do well. I listen to their advice, and I let them do what they do best"

❖ Terry McGill

Jordan Thomas Salon owner, Terry McGill, always knew she had a future in the beauty industry. Her parents sent her to Mercy High School, but Terry already had her sights set on a dream career. Her junior and senior years, she spent her evenings at Marc School of Beauty. When Terry turned eighteen, she graduated from high school and received her Beauty School diploma too.

From there, it was much like climbing a ladder. She started at a salon in Parkville. She wasn't there long when she was snapped up by Ron Thomas, who was well renowned in Baltimore. "In his new salon on Bel Air Road, I was working a chair right between Ron

Thomas and his stepson Michael. I watched him very closely... how he interacted with his clients. His technical skills were amazing, but so were his people skills. I learned from him, and I wanted my own place," said Terry

Terry's next step came in the form of a partner she met while working at Ron Thomas. "We started a small salon called Strands... 300 sq. ft., just enough for three chairs. A few years later we moved up to Perry Hall, and added three more chairs," explained Terry. A few years later, Terry was ready for the next step. She could see the industry changing. It wasn't enough just to do hair, you had to offer manicures, pedicures, facials and more to compete in the ever evolving beauty industry. Her family was growing as well. Husband PJ, a Baltimore City Firefighter, and their three children (Lindsey, Megan & Jordan) were ready to expand.

The family moved to Harford County, Terry left her business partner, and founded Jordan Thomas Salon, three doors up from the Bel Air Bakery. Within five years Terry was ready for another step up. She moved her salon to Fulford Commons and business just thrived. A few more years, and Terry is out of room again. "Business kept growing, and we were getting really talented stylists showing up at our door. Before you know it, parking is inadequate, we just needed more space," said Terry.

Jordan Thomas has been in it's new home across from Festival for two years, and her 6,000 sq. ft. salon is truly a shrine to beauty. Terry turned a three chair business into a cutting edge salon offering the latest in beauty services. They offer the expected services... hair and make-up, massages and facials, but have you ever tried a Bioelements Citrus Fruit Oil Wrap, or a Herbology Body Retexturizer? Even though Jordan Thomas could easily compete with the big city salons, customer service is at the heart of their success. "I'm still working with clients that I've had for thirty years. Even though the salon is very glamorous and chic, we are very approachable. We're a Harford County business," said Terry.

Terry's most recent addition to her list of services is the Medi-Spa. "Women want more than a facial these days. Chesapeake Skin Solutions offers clients the latest technologies and therapies for laser hair removal and skin rejuvenation, like chemical peels, spider vein treatment, Botox®, Latisse® and more," explained Terry. There are so many ways to pamper yourself at Jordan Thomas Salon and Spa, I can't possibly list them all. Check out her website at www.jordanthomassalonandspa.com for some great ways to treat yourself to a little beauty. You deserve it!